



Q3 REPORT

01/04/2020 - 3/06/2020

Te Ohu
Kaimoana


The logo features the text 'TE HĀ O TANGAROA KIA ORA AITĀUA' in a white, uppercase, sans-serif font, centered within a large white circle. The circle is formed by two thin white lines that curve inward at the top and bottom, creating a partial circular frame. The background is a solid dark teal color.

TE HĀ O
TANGAROA
KIA ORA
AITĀUA

SUMMARY

This briefing for Iwi provides an overview of Te Ohu Kaimoana's work against the 2019/20 Annual Plan and covers the period 01/04/2020 - 30/06/2020.

PUBLISHED BY

Te Ohu Kaimoana
14/07/2020

Te Ohu
Kaimoana

The logo consists of three white, wavy horizontal lines positioned below the text 'Kaimoana'.



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KARAKIA

Poua ki runga

Poua ki raro

Poua ki tāmōremore nui nō papa

Poua ki tāmōremore nui nō rangi

E rongō he aio

Tēnā tawhito pou ka tū

E kore e uea

E kore e unuhia

E kore e hinga

E kore e wharara

Tēnei te pou ka tū, e hai!



EXECUTIVE SUMMARY

Tēnā koutou katoa,

This is Te Ohu Kaimoana's third quarterly (Q3) report to Iwi against the 2019/20 Annual Plan and covers the period 1 April to 30 June 2020.

The key strategies and work streams for the year are:

1. maintaining and growing positive relationships with Iwi and key stakeholders;
2. reorganising Te Ohu Kaimoana's capacity for the future;
3. developing and responding to initiatives to protect and enhance Māori fisheries rights; and
4. completing statutory duties.

As with our previous quarterly reports, this report has been developed to give more regular insight into the work the organisation undertakes on behalf of Mandated Iwi Organisations.

For the second quarter of the 2019/20 year, Te Ohu Kaimoana delivered its services within budget of the 2019/20 annual plan at a cost of \$2.1m against a budget of \$2.5m – a \$0.4m variance.

As always, we welcome your feedback on the structure and content of our reporting.

Noho ora mai rā,



Dion Tuuta
Te Mātārae
Te Ohu Kaimoana



COVID-19 - IWI ACCESS TO FISHERIES

Aotearoa was in Level 4 lock down for four weeks of the reporting period and Level 3 for two weeks. During this time staff worked with the Board to both actively support the efforts of Iwi and our fishing companies to provide kaimoana to the nation, Iwi, hapū and whānau. As essential businesses that continued to operate, the importance of the primary industries including our seafood sector, was widely recognised.

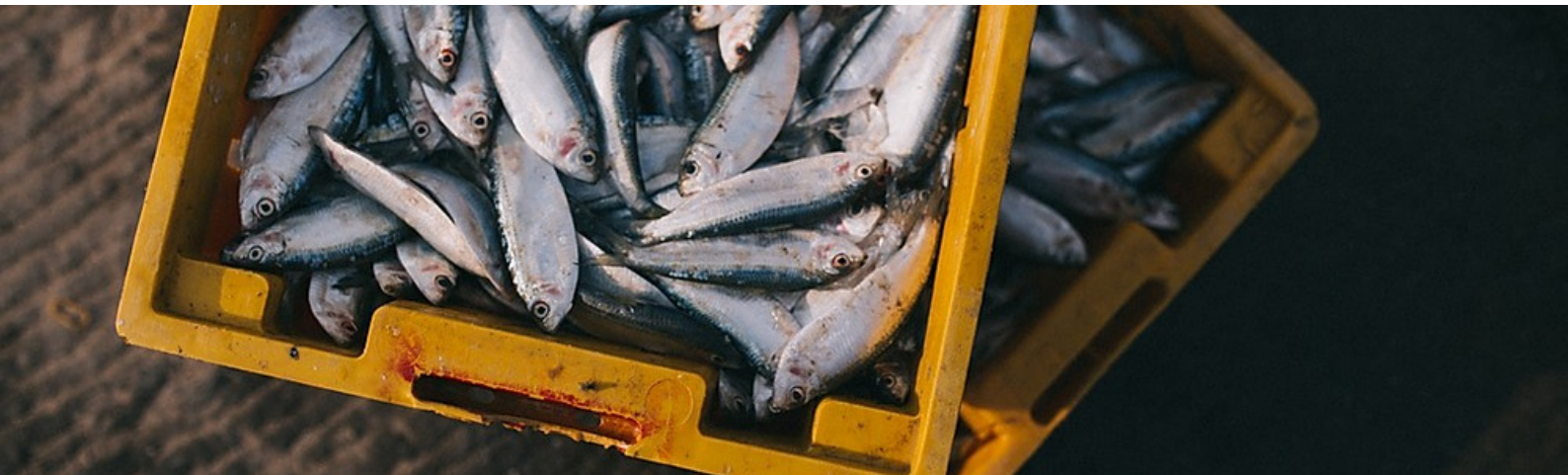
It also served to highlight to Iwi the desirability of maintaining access to fisheries resources during such times. The Board recognised the threats to this that come about from application of blunt policy tools that favour protection over sustainable use.



SUSTAINABILITY MEASURES

During the reporting period the policy team provided advice on behalf of Mandated Iwi Organisations to the Minister of Fisheries following the review of sustainability measures and other management controls for the 2020/21 fishing year following a shortened consultation period.

The work involved high levels of engagement with MIOs throughout Aotearoa and with key staff from our fishing companies. Pleasingly, of the wide range of stocks under review, only one proposal was for a reduction in the TAC/TACC, and even then it was promoted by Iwi and stakeholders to be included in the round. We view this as a strong endorsement of the success of the Quota Management System in ensuring the sustainability of fisheries.



MARINE PROTECTED AREA POLICY

Our policy team built on the work undertaken in the second quarter with officials from the Natural resource Sector agencies. This work was focussed on providing advice to joint Ministers on the development of a public discussion document on the relative merit of Marine Protected Area policy.

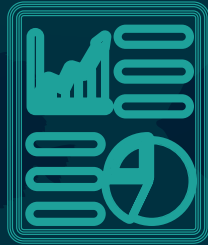


TE OHU KAIMOANA QUARTERLY DASHBOARD

43



Hui with Iwi



Policy responses provided to Government

6



3

Litigation matters

28N Rights, Trans Tasman Resources & Tarakihi

102



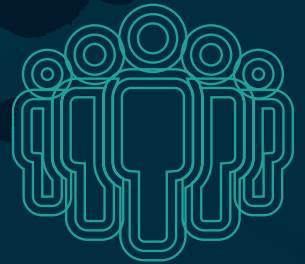
Hui with Crown agencies

\$2.1m



Delivered services within budget

At a cost of \$2.1m against a budget of \$2.4m – a \$0.4m variance



40k

people have seen our messaging on social media channels

41



Hui with industry agencies



6

Research and development

Te Ohu Kaimoana engaged in a total of 6 research projects



5k

visits to the website

FINANCIAL PERFORMANCE AGAINST PLAN

The following table summarises each area of work identified in the 2019/20 Annual Plan, by comparing actual to budgeted expenses for the quarter.

Summary of Annual Plan FY 2019/20 Goals and Objectives	Quarter 2 (1 January - 31 March 2020)		
Areas	Actual	Budget	Variance
Fisheries Allocation	247,871	334,299	86,428
Fisheries Policy	473,354	592,099	118,745
Aquaculture Allocation	131,419	194,870	63,451
Aquaculture Policy	153,613	107,168	(46,445)
Governance Services	349,374	368,002	18,628
Management Services/Relationships	763,928	943,237	179,309
TOTAL	2,119,559	2,539,675	420,116

Summary of Annual Plan FY 2019/20 Goals and Objectives	Year to date		
Areas	Actual	Budget	Variance
Fisheries Allocation	358,053	491,466	133,413
Fisheries Policy	662,556	908,092	245,536
Aquaculture Allocation	201,635	308,117	106,482
Aquaculture Policy	197,175	166,823	(30,352)
Governance Services	513,629	554,771	41,142
Management Services/Relationships	1,238,382	1,478,727	240,345
TOTAL	3,171,430	3,907,996	736,566

Please note: the figures shown in the tables above have not been audited.

COMMENTS ON QUARTER TWO VARIANCES

New Zealand was in Level 4 lockdown for the majority of the third quarter. Te Ohu Kaimoana's business continuity plan insured that there were no disruptions to the way staff were able to work remotely from their homes. The restrictions on travel and face to face meetings are the reasons as to why there are variances in most categories.

In relation to Takutai, we worked with MPI to agree various changes to our shared aquaculture settlement work programme. Along with deferring certain pieces of work that were unable to commence or continue within Q3, we also agreed to undertake new pieces of work in Q4.

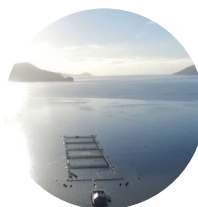
TE IKA A MĀUI - Q3

We supported an application by Ngāti Kuta/Patukeha ki Te Rawhiti to temporarily close Maunganui Bay, Bay of Islands to the close of all take except kina in accordance with s 186 of the Fisheries Act 1996.



We have engaged EnviroStrat to undertake an investigation of potential aquaculture opportunities in the Bay of Plenty. This will enable us to provide Iwi with a review of realistic aquaculture ventures possible in the Bay of Plenty.

We have provided Pare Hauraki with draft text of an Addendum to the Waikato East Regional Agreement, through which the transfer of settlement assets will occur.



We are assisting Ngāti Porou to establish a pātaka kai.

We provided advice to the Environment Committee on the COVID-19 Recovery (Fast-track Consenting) Bill 2020.



Te Whānau a Kuaetangohia's application for the Te Kopa o Rongokānapa Mātaitai Reserve was approved by the Minister of Fisheries and came into effect on 29 June 2020.

We continued to support Maara Moana in its efforts to rectify the line-layout issues that were identified in March 2019 and have the associated settlement areas correctly identified and gazetted.

We have actively participated in working groups and/or dedicated hui focussed on specific fisheries as a way of improving management outcomes. These include hoki, SCA7, SNA7, GLM9 and the east coast tarakihi.



We continue to work with staff from Te Runanga o Ngāi Tahu on the South East Marine Protected Area proposal and have taken their direction on the key areas that we can assist with in evaluating the proposals put out for consultation by joint Ministers.



Te Ohu Kaimoana received eight media enquiries during the third quarter regarding the Hector's and Māui dolphin decision by Government, Statistics New Zealand's report on the economy and effects on Kaimoana exports, the decision not to extend Moutere Ihupuku Reserve (Campbell Island) and customary fisheries.

OPERATIONAL PERFORMANCE AGAINST PLAN 2019/20

The following summarises what Te Ohu Kaimoana worked on during Q1 in each of the highlighted areas.

FISHERIES ALLOCATION

Objective

1

Assist Iwi gain/retain MIO status and transfer population-based assets where relevant by 30 September 2020

- Due to competing priorities for Ngāti Tama (Taranaki) and Te Whānau-ā-Apanui, no substantive work was undertaken to help those Iwi gain MIO status.
- We provided advice to Te Arawhiti on the transfer of MIO status from the Maniapoto Māori Trust Board and the Whakatōhea Māori Trust Board to their respective future PSGEs.

Objective

2

To allocate and transfer remaining settlement assets

- Owing to COVID-19 gathering restrictions, we were unable to progress discussions between Iwi in Northern Taranaki during the quarter.
- Wellington Iwi continue to be engaged in processes to resolve their coastline dispute.
- We are in discussions with Iwi with interests in LFE / SFE 20 about the allocation of that stock.

Objective

3

Facilitate agreements using statutory processes under the Act (s 181 and 182) where required

- We continue to try to avoid resorting to use of the statutory processes provided for in section 182 of the Act. Where coastline disputes exist, we are working closely with the relevant Iwi to develop processes to resolve those disputes.

Objective

4

Make ACE available to iwi who have not received their settlement assets

- We have successfully completed the April 2020 ACE Round. Despite the uncertainty around ACE market price due to COVID 19, we have come up with our best estimate to determine a fair admin fee for Iwi. We are due to run our usual ACE tender process, for disputed ACE, in early July.

Objective

5

Allocate and transfer funds on trust

- An ongoing piece of work is the continuous review of funds held on trust and the status of disputes. It was not possible to facilitate agreements between Iwi during the third quarter.

FISHERIES ALLOCATION

Objective

6

MIO and Te Ohu Kaimoana compliance with the requirements of the Maori Fisheries Act 2004

- We continued to be engaged with two MIOs for which issues of compliance with the requirements of the Maori Fisheries Act 2004 have arisen.

FISHERIES POLICY - MANAGEMENT SETTINGS

Objective

1

Improve managing and reporting the overall catch

- We have actively participated in working groups and/or dedicated hui focussed on specific fisheries as a way of improving management outcomes. These include hoki, SCA7, SNA7, GLM9 and the east coast tarakihi. We continue to be actively involved in designing enduring solutions to what are complex problems, with a focus on collaboration within and across sectors. In some instances, this involves participating in FNZ processes, while in others it involves working directly with participants in the fisheries.

Objective

2

Develop efficient policy tools for fisheries management

- We have actively promoted the application of efficient policy settings in the management of fish stocks reviewed as part of the sustainability round for the 1 October 2020 fishing year.

FISHERIES POLICY - FISH STOCK MANAGEMENT

Objective

3

Protect Māori settlement interests through continuous engagement in fish stock kōrero

- We provided advice to the Minister of Fisheries (copied to FNZ) on the review of Sustainability Measures and management controls for the 2020/2021 fishing year beginning on 1 October. This advice was informed through discussions with Sealord, Moana, Iwi Collective Partnership and MIOs.
- We provided advice to the Minister of Fisheries (copied to FNZ) on the Draft PAU3 Fisheries Plan and the proposed subdivision in that fishery.



Objective

3

Protect Māori settlement interests through continuous engagement in fish stock kōrero

- We continued discussions with MPI on their International fishing strategy, with this work being progressed more slowly than expected due to MPI priorities.
- We actively participated in science working group processes. Our participation in these groups enables us to provide input and gain a greater understanding of the stock assessments of a range of fisheries. This, in turn, assists us in advising on management strategies.
- We participated in the Rock Lobster Working Group to gain understanding of the stock assessments being undertaken for the next April fishing year. We attended the CRA5 AGM as this fishery is scheduled for a stock assessment this year.
- We were invited to participate in a hoki genetics research project led by Seafood Innovations Limited, Plant and Food Research and the Deepwater Group. The primary aim of the project is to determine the number of hoki stocks in our waters and the connectivity of the stocks to inform a more robust stock assessment and accurate picture of the fishery.
- We continued to participate in the SCA7 working group and sub-working and shellfish science working groups to further assist Iwi on the management of this fishery.
- We continue to actively participate in the National Rock Lobster Management Group, as a proxy for North Island/Chatham Island Iwi/Imi (following a membership review).
- We attended the PauaMAC2 AGM in Masterton to build a greater understanding of the issues on the ground and identify areas where we can provide greater support.
- We participated in FNZ/MPI's Highly Migratory Species Fish Plan Advisory Group and provided feedback on their proposed Key Focus Areas and business as usual tasks for the Highly Migratory Species Annual Operation Plan for 2020/21. All members agreed with their proposals.
- We engaged with Pelco, a Māori owned fishing company that acquired Sanford's purse seine vessels. We reviewed their draft FMA1 small pelagic fisheries plan and are planning another discussion to discuss our feedback
- We continued to participate in the Northern inshore finfish working groups and FINZ regional committee meetings

Objective

3

Protect Māori settlement interests through continuous engagement in fish stock kōrero

- As part of a Deepwater Group Board meeting we discussed the stocks under review in the Sustainability Round. Our advice was picked up within the submission prepared by the Deepwater Group, and it helped us refine our advice to the Minister. We had a separate, but related, interaction with Sealord.
- We participated in a discussion on the perspectives of hoki quota owners on the stock status and research programme for the hoki fishery in advance of a planned pre-season hui with fishers.
- We participated in Northern and Area 2 regional fisheries committee meetings. Our continued participation in these meetings enables us to better understand regional issues when responding to issues with national impact and consequence.
- We continued to work with Te Wai Māori, FNZ and DOC on a National Tuna Strategy. We provided feedback on a Terms of Reference for a National Tuna Strategy Working Group as well as FNZ's Project Initiation Plan.
- We participated in monthly meetings of the Commercial Fisheries Forum, a Seafood New Zealand Board meeting and a Deepwater Group Board meeting.

FISHERIES POLICY - MANAGING EFFECTS OF FISHING

Objective

4

Develop efficient mechanisms to manage effects of fishing on protected species while ensuring Māori fishing interests are protected

- We engaged in DOC's Conservation Services Programme Research advisory group, to assist with the prioritisation and analysis of research projects for protected species affected by fishing.
- We provided advice on the proposed Conservation Services Programme Annual Plan. Our advice detailed how we consider the process of procuring quota owner funded research could be improved and better reflect the treaty partner relationship.

Objective

5

Ensure sustainability in fisheries while protecting Māori fishing interests

- We engaged in DOC's Conservation Services Programme Research advisory group, to assist with the prioritisation and analysis of research projects for protected species affected by fishing.



Objective

5

Ensure sustainability in fisheries while protecting Māori fishing interests

- We began an analysis of the updated draft of the UN treaty for the conservation and sustainable use of Biodiversity Beyond National Jurisdiction. Over the coming months we will continue to explore how this work connects with other global instruments and frameworks, and how we can better ensure that Iwi/Māori/Indigenous voices are heard at these fora.
- We engaged with DOC and MPI about decisions from the Convention on the Conservation of Migratory Species of Wild Animals (CMS), expressing our concern over New Zealand unilaterally agreeing to protection measures at international meetings without consideration of the implications for Māori fisheries rights guaranteed under the Deed of Settlement.

Objective

6

Managing effects of proposals on Māori fisheries

- We provided advice to the Environment Committee on the COVID-19 Recovery (Fast-track Consenting) Bill 2020.
- We continued to engage with the DOC on the New Zealand Biodiversity Strategy and marine protection reform, to ensure proposed policies do not undermine the Deed of Settlement. These discussions built on the series of workshops held in the second quarter to assist with framing the underpinning policy issues.
- We continued to participate in Sustainable Seas' Stakeholder Panel and Kāhui Group, to provide advice on Phase II of the research programme and to ensure proposed research builds on, and does not undermine, the Deed of Settlement.
- We continue to work with staff from Te Runanga o Ngāi Tahu on the South East Marine Protected Area proposal and have taken their direction on the key areas that we can assist with in evaluating the proposals put out for consultation by joint Ministers. We have also engaged with Sector Representative Entities for finfish, rock lobster and pāua as they collectively hold considerable concern about the impact of the proposals on quota interests.
- We provided advice to the Auckland Council on a proposal to amend the Auckland Council Plan to enable the creation of a landfill near Kaipara Harbour. We are concerned the proposal would impact juvenile fish habitat.



Objective

6

Managing effects of proposals on Māori fisheries

- We engaged with MPI about the Biosecurity Act Overhaul and anticipate joining their Māori Reference Group.
- We engaged with FNZ and DOC on the Government response to SeaChange. We have provided feedback based on the limited information we were given and have made clear we are unable to support their process due to the lack of transparency and clarity around how Settlement rights will be guaranteed.
- We actively participated in the Aotearoa Circle marine domain project that developed scenarios under two key assumptions on the impacts of climate change.
- We engaged with the proponents of Rescue Fish who have come up with an alternative to the QMS as a means of improving recreational fishing.

FISHERIES POLICY - CUSTOMARY FISHING

Objective

7

Ensure efficient, balanced and current management of customary fishing rights

- Our review of the customary fishing regime is ongoing. Over quarter four we will continue discussions with Iwi about the Customary framework to gain a breadth of perspectives.
- We are assisting Ngāti Porou to establish a pātaka kai. Due to the requirements of the Ngā Rohe Moana o Ngā Hapū o Ngāti Porou Act 2019, any pātaka must be endorsed by hapū management committees. As we assist with these discussions, we are also encouraging kaitiaki within the rohe to sign up to Ikanet.
- We supported an application by Ngāti Kuta/ Patukeha ki Te Rawhiti to temporarily close Maunganui Bay, Bay of Islands to the close of all take except kina in accordance with s 186 of the Fisheries Act 1996. We note the area has been closed for the last several years.
- Te Whānau a Kuaetangohia's application for the Te Kopa o Rongokānapa Mātaitai Reserve was approved by the Minister of Fisheries and came into effect on 29 June 2020. We note the New Zealand Rock Lobster Industry Council Limited and a commercial rock lobster fisherman have jointly filed Judicial Review proceedings over the Minister's decision.

AQUACULTURE - ALLOCATION

Objective

NOR

Northland:

1. Gain agreement between participating IAOs and the Crown on satisfying further new space settlement obligations in the Northland region;

2. Gain agreement between Northland IAOs on the allocation of regional aquaculture settlement assets;

- We continued to work with MPI to determine whether it is feasible to forecast and value the settlement obligations the Crown will owe if certain applications for spat-catching off Te Oneroa-a-Tōhē are granted.

Objective

AKL

Auckland:

1. Gain agreement between regional IAOs and the Crown on when and how to satisfy further new space settlement obligations in the Auckland region (at next reconciliation or before);

2. Gain agreement between Auckland IAOs on the allocation of any additional regional aquaculture settlement assets;

- The Crown owes further, and significant, new space settlement obligations to Auckland IAOs. Following early discussions with a number of the IAOs in the Auckland region about the form they would like their further new space settlement obligations to take, it is clear they would predominantly like for these assets to be in the form of cash. Work to satisfy these obligations will commence once the review of the New Space plan is completed.

Objective

WKE

Waikato (East):

1. Progress the delivery of actions and transfer of assets under the Waikato East Regional Agreement between IAOs and the Crown for new space settlement obligations in the Waikato (East) region;

- We have provided Pare Hauraki with draft text of an Addendum to the Waikato East Regional Agreement, through which the transfer of settlement assets will occur. We are awaiting feedback on that draft. We continue to work with MPI to determine whether it is feasible to forecast and value the settlement obligations the Crown will owe if certain applications for spat-catching off the western coast of Waikato and in Aotea Harbour are granted.

Objective

WKW

Waikato (West):

- 1. Gain agreement between IAOs and the Crown on satisfying new space settlement obligations in the Waikato (West) region;**
- 2. Gain agreement between Waikato West IAOs on the allocation of regional aquaculture settlement assets;**

- We continued to work with MPI to determine whether it is feasible to forecast and value the settlement obligations the Crown will owe if certain applications for spat-catching off the western coast of Waikato and in Aotea Harbour are granted.

Objective

BOP

Bay of Plenty:

- 1. Gain agreement between Bay of Plenty Iwi and the Crown on satisfying new space settlement obligations in the Bay of Plenty region;**
- 2. Gain agreement between Bay of Plenty IAOs (and Te Rūnanga o Te Whānau) on the allocation of regional aquaculture settlement assets;**

- Iwi have requested that investigations for suitable water space within the Bay of Plenty region be carried out. Owing to limited contractor availability, and delays caused by COVID-19 restrictions, investigations will not commence until mid-August.
- We have engaged EnviroStrat to undertake an investigation of potential aquaculture opportunities in the Bay of Plenty. This will enable us to provide Iwi with a review of realistic aquaculture ventures possible in the Bay of Plenty.

Objective

WGN

Wellington:

- 1. Gain agreement between IAOs on the allocation of settlement assets in the Wellington region;**

- This work is paused until the allocation of fisheries settlement assets in the Wellington region is resolved.

Objective

TAS

Tasman:

- 1. Facilitate the allocation of settlement authorisations to jointly owned iwi companies in the Tasman region;**

- We continued to support Maara Moana in its efforts to rectify the line-layout issues that were identified in March 2019 and have the associated settlement areas correctly identified and gazetted.

Objective

MAL

Marlborough:

1. Facilitate IAOs participation in any processes to consider the proposal to relocate certain NZKS salmon farms pursuant to s 360A of the Resource Management Act 1991;

2. Gain agreement between IAOs and the Crown on satisfying further new space settlement obligations in the Marlborough region

- During the quarter, no progress was made on the proposal that the Minister of Fisheries use his powers under section 360A of the Resource Management Act 1991 to alter the Marlborough Sounds Resource Management Plan to allow the relocation of particular salmon farms in the Marlborough Sounds.

Objective

STH

Southland:

1. Gain agreement between Te Rūnanga o Ngāi Tahu and the Crown on satisfying new space settlement obligations in the Southland region;

- Owing to COVID-19 restrictions, the deadline to enter an agreement satisfying the Crown's new space obligations for the Southland region was extended to 31 August 2020.
- We are working with the Crown and Te Rūnanga o Ngāi Tahu to gazette an aquaculture settlement area in the Southland region.

Objective

NEW

New Space Plan:

1. Finalise the first statutory review of the Minister's New Space Plan.

2. Assist IAOs and the Crown to agree the value and form of additional new space settlement assets where applicable;

- Owing to COVID-19 restrictions, we were unable to consult on the review of the Minister's New Space Plan. Consultation will occur during quarter four.
- Together with FNZ we have jointly commissioned an independent review of the benefits of the new space aquaculture settlement. The evaluation will help the Crown to understand whether there are improvements that can be made to how the new space aquaculture settlement is delivered.

Objective

TRA

Transition: Assist Iwi to transition their PSGE to a new IAO where required

- We provided advice to Te Arawhiti on the transfer of IAO status from the Maniapoto Māori Trust Board and the Whakatōhea Māori Trust Board to their respective future PSGEs.

Objective

STA

Meet statutory requirements

- In accordance with our Funding Agreement with the Minister for Fisheries, we provided a report outlining our activities undertaken in the second quarter.



Objective

MPI

Maintain relationship with MPI officials

- We meet regularly, and work collaboratively, with MPI officials within the Aquaculture Unit in Fisheries New Zealand.

AQUACULTURE - POLICY

Objective

1

Objective 1: Protect the interests of iwi in aquaculture by collaborating with iwi, the aquaculture industry and government to identify and address any threats to aquaculture

- We continued to participate in the Te Oneroa-a-Tōhē spat harvesting working group. The group continues to progress amending the current harvesting Code of Practise and develop community initiatives that the industry can implement.

Objective

2

Objective 2: Open Ocean aquaculture;

1. Contribute to the design of a sensible policy framework to guide open ocean aquaculture developments.

2. Work with MPI and Iwi to develop a sensible settlement framework to account for open ocean aquaculture developments.

- In light of COVID-19, FNZ has narrowed its open ocean policy programme to focus on assessing what regulatory and investment settings are required to efficiently accelerate sustainable open ocean aquaculture growth. We have provided advice to officials and have fed into their briefing documents.

Objective

3

Objective 3: Work with MPI officials to ensure a Bill is introduced to Parliament to amend the Maori Commercial Aquaculture Claims Settlement Act 2004;

- During the quarter, Cabinet agreed to amend the Maori Commercial Aquaculture Settlement Act 2004 in line with the amendment proposal we first provided to Minister Nash in June 2018. We worked with the Parliamentary Counsel Office and the Ministry for Primary Industries on the draft Bill.

MAORI FISHERIES ACT 2004 REVIEW IMPLEMENTATION

The government is not progressing the review at this time as matters continued to be stalled at the political level.

GOVERNANCE & MANAGEMENT SERVICES

Iwi received the final distribution payment related to Te Ohu Kaimoana's share of the 2019 Moana dividend in this quarter. In total the distribution to iwi to date has been a total of \$2.6m.

HR & INFRASTRUCTURE

This quarter has been stable with no movements in staff. Te Ohu Kaimoana has moved to a cloud-based platform using SharePoint. It is envisaged that this platform will provide staff flexibility to access files anywhere securely and provide cost savings in the long term.

COMMUNICATIONS

Provide regular quarterly updates to Iwi and other stakeholders on the work of Te Ohu Kaimoana and subsidiaries

- Te Ohu Kaimoana's second quarter report was published on our website and sent to Iwi in June. A copy of this report is available by [clicking here](#), or by visiting the Governance Reporting section of our website.



- Our second quarterly dashboard accompanies this report provides a snapshot of important metrics Te Ohu Kaimoana has achieved for the quarter.

- The communications team is finalising the first edition of Te Korowai o Tangaroa, our new Te Ohu Kai Moana Group magazine. If you are interested in promoting work your Iwi has been involved in, profile someone special in your rohe, or you have a story to tell, please contact our Kūrae Kōrero Bede Dwyer and let him know: bede.dwyer@teohu.maori.nz or 021 073 9684.

Build and maintain effective relationships with Iwi and other stakeholders

- Recently Te Ohu Kaimoana has worked with Sealord Group Ltd and Moana New Zealand in an effort to provide Iwi with relief during COVID-19. Both Moana New Zealand and Sealord Group Ltd were able to offer Iwi at cost and below pricing on various products, and there has been a good amount of take-up from Iwi around the motu.
- Te Ohu Kaimoana and Te Wai Māori Trust also carried out research to find out where available Government funding and support can be found for Iwi throughout this time. This information can be [found here](#), or by visiting the 'Publications' – 'COVID-19' section on our website.

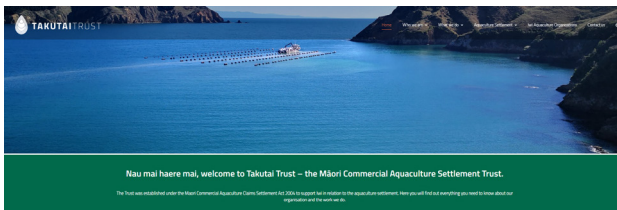
- Te Ohu Kaimoana coordinated a joint media release by working with Ngāti Whātua, Te Arawa Fisheries and the Iwi Collective Partnership regarding the offer of reduced cost kai from Sealord Group Ltd and Moana New Zealand for Iwi during COVID-19. The story was published by Radio New Zealand, Radio Waatea and Te Hiku Radio. You can [read about this story here](#).
- We recently worked with staff at Ngāti Apa ki te Rā Tō and Iwi Collective Partnership on how to run a Zoom webinar for their AGM.

Promote good relationships through industry and government

- In early July, we met with the Commercial Fisheries Communications Forum to discuss various kaupapa the industry is currently involved in, and also the challenges it's facing. Represented at the Forum were Te Ohu Kaimoana, Sealord Group Ltd, Moana New Zealand, Sanford, Talley's and Seafood New Zealand.
- The Ministry for Primary Industries also joined the meeting and advised of a new campaign aimed at recruiting New Zealanders into the primary industry. We've contacted MPI regarding specific advertising for Māori in their campaign, especially in regard to fisheries and offered our assistance.

Promote Te Ohu Kaimoana as a source of expert advice and information

- The Takutai (Māori Commercial Aquaculture Settlement Trust) website has now been published. You can now visit it by heading to: www.takutai.maori.nz.

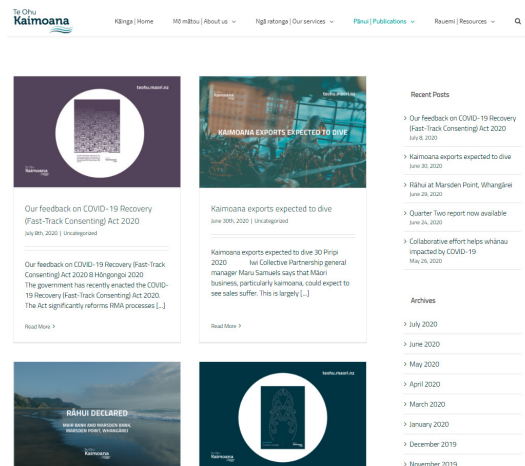


- Our international study on Marine Protected Areas and affects on Māori property rights, due to have been released at this year's conference, has been sent to all Mandated Iwi Organisations, Asset Holding Companies, members of Parliament, ENGOs, fishing industry, Government and other

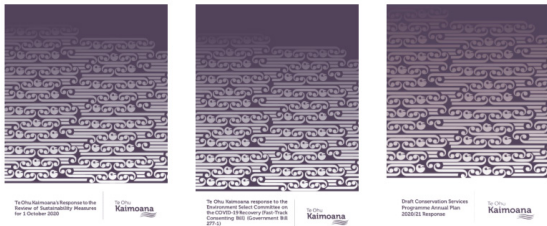
interested parties. If you did not receive copies, or require further copies, please contact our Kūrae Kōrero Bede Dwyer via: bede.dwyer@teohu.maori.nz or 021 073 9684.



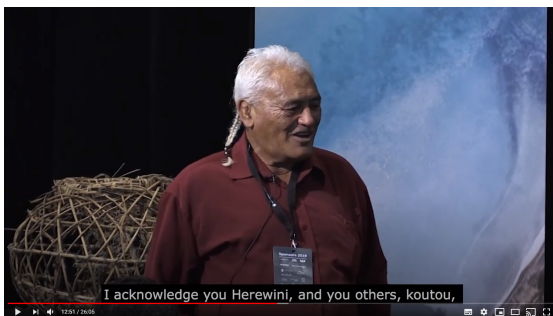
- We've sent fourteen pānui to Iwi during the third quarter, covering the following topics: Te Ohu Kai Moana Group's hui-ā-tau, our second quarter report, call for input on the Conservation Services Programme, our international MPA study, the October 2020/21 sustainability round, the Government's COVID-19 Recovery Bill, the Hector's and Māui Threat Management Plan decision, Moana New Zealand and Sealord Group Ltd products and Moana New Zealand director vacancies.
- We published 18 news stories on our website during the third quarter regarding rāhui declared throughout the motu, policy progression, COVID-19, Tiriti relations, Moana New Zealand director roles, Sealord feeding hioho, the tarakihi rebuild plan, the South Taranaki seabed mining decision and black petrel. These articles and more can be [found here](#) or by visiting the 'Publications' – 'News' section on our website.



- We published three responses to Government since our last Board meeting, regarding: the Draft Conservation Services Programme, the Environment Select Committee's COVID-19 Recovery (Fast-Track) Consenting Bill and our response to Fisheries New Zealand on the review of sustainability measures for the 1 October 2020 fishing year.



- We recently had Danny Poihipi's kōrero from the 2019 Māori Fisheries Conference translated and transcribed for a subtitled version of the video. This video is [available here](#) or by visiting Te Ohu Kaimoana's YouTube channel.



Host a successful Hui-a-Tau and Māori Fisheries Conference

- Te Ohu Kai Moana Group Limited held its hui-ā-tau (Annual General Meeting) via Zoom on 28 May 2020. There were 90 registrations in total with 52 Mandated Iwi Organisation and Asset Holding Company representatives in attendance, and 70 in attendance overall.
- A survey was sent to iwi post AGM regarding the experience, with iwi indicating there was high satisfaction with how the hui was held, a 60/40 split in favour of holding future AGMs ā-tinana, but Iwi overwhelmingly registered their interest in attending quarterly Zoom hui with Te Ohu Kaimoana.

Support internal culture and capability

- The Communications has been working with our external IT provider and will launch the Trust's new intranet and document management system for

staff on 13 July 2020. The new system has been named 'Te Waharoa o Tangaroa' by Te Aomihia Walker following a staff naming competition.

- Staff have been sent our new media policy so there are aware and equipped for any interactions with media in the coming months leading up to the election.
- We recently surveyed staff about the future work environment of Te Ohu Kaimoana following lockdown.

Grow the awareness and influence of Te Ohu Kaimoana

- We've profiled eight of our staff members so far through social media in an effort to both boost their professional profiles, and so Iwi and the general public can get to know our people.
- We reached approximately 40,000 people with our messaging on social media in the third quarter, which was just under a 50% drop on our second quarter – this was largely due to a paid promotion in the second quarter.
- Our website visitors remained steady with approximately 5,000 visits during the third quarter by approximately 4,000 visitors.
- The Communications team recently met with Mark Kelliher and Leonie Hayden from The Spinoff to discuss a partnership to help better the awareness of the kāhui.
- Te Ohu Kaimoana published two media releases during the third quarter. The first was an opinion piece written by our Mātārae, Dion Tuuta regarding Tiriti relations post-COVID-19 and the second was the joint release with Ngāti Whātua, Te Arawa Fisheries Ltd and the Iwi Collective Partnership regarding kai relief from Moana New Zealand and Sealord.
- Te Ohu Kaimoana received eight media enquiries during the third quarter regarding the Hector's and Māui dolphin decision by Government, Statistics New Zealand's report on the economy and effects on Kaimoana exports, the decision not to extend Moutere Ihupuku Reserve (Campbell Island) and customary fisheries.



Te Ohu
Kaimoana

